

University of Illinois at Urbana-Champaign  
College of Liberal Arts & Sciences  
Department of Economics  
Fall 2024

**ECON 519: Development and Growth Policy**  
**Monday and Wednesday 11:00 am – 12:20 pm**  
**325 David Kinley Hall**

**Instructor:** Prof. Adam Osman

**Office:** Osman: 109 David Kinley Hall

**E-mail:** [aosman@illinois.edu](mailto:aosman@illinois.edu) Please include “Econ 519” at the start of the email subject to make sure I don’t overlook your email.

**Office Hours Prof. Osman:** Monday/Wednesday 3:30-5pm or by appointment

**Anonymous Feedback:** <http://bit.do/EconFeedback>

**Course Description:**

This class will study what works, what does not, and why, in the fight against poverty in developing countries. The course will have a strong methodological and analytical component, specifically focusing on articulating the “why” behind interventions and policies, and the “how” behind establishing evidence on the effectiveness of specific interventions and policies. The class will also discuss some fundamentals of behavioral economics, and learn how and when to apply such ideas to policy and program design. The course will focus on interventions and policies that apply to households, small firms, and farms, with particular but not exclusive focus on three sectors: microfinance, health and education. It will also build the foundation of empirical data analysis and coding skills.

**Course Format:** Combined lecture and discussion every Monday and Wednesday 11:00 am – 12:20 pm

**Learning Resources:**

Most of the material for the course can be found on the lecture slides that will be made available online. While the slides provide an outline of everything that is important, they are not exhaustive, and so it is important to come to class to hear the details regarding what the slides allude to.

All of the academic studies we will cover in class are referenced below and can be found at the corresponding links in the syllabus or, if the links are not working, through a simple search through google scholar.

Supplemental (not required) Texts:

1. *Running Randomized Evaluations: A Practical Guide (RRE)*, by Glennerster and Takavarasha
2. *Good Economics for Hard Times (GEHT)*, by Banerjee and Duflo
3. *Poor Economics (PE)*, by Banerjee and Duflo
4. *More Than Good Intentions (MTGI)*, by Karlan and Appel

## Student Assessment:

<u>Assessment Activity</u>	<u>Activity Value</u>
Dream Policy Changes	2 Points
NGO Critique	4 Points
Problem Set	7 Points
2 Academic Paper Summaries	2x2=4 Points
3 Data Exercises	2+4+6=12 Points
Midterm Exam	15 Points
Dream Policy Critique	6 Points
Presentation	15 Points
Final Exam	25 Points
Participation	10 Points
Total	100 Points

## Assessment Activity Details:

### Dream Policy Changes (2-3 Pages):

- Generate a short document that outlines one of your main policy interests in the economics of poverty alleviation and what you think could be done to improve societal outcomes related to that topic. In other words, what do you think the world is doing wrong when it comes to helping the poor and if you had the ability to change one policy what would you change and why? In particular, focus on either a specific government policy (for example: Food Stamps, Subsidizing Student Loans, Closed Borders, etc. It's better to come up with a topic you care about instead of using one of these) or a specific Non-Governmental Organization's activity (e.g. giving the poor cows, building schools in rural villages, etc.) and describe what you think is wrong with the way these things are currently being implemented and how you would fix it. (Note: This is a personal benchmarking assignment. Its aim is to get you to write down your current thoughts on poverty and what you would change given your current state of knowledge. There are no wrong answers.)

### NGO Evaluation Critique (2-4 pages):

- An analysis of any evaluation (or statements about supposed impact) of an intervention you find on the website of an NGO or social enterprise. Explain the intervention, the evaluation approach and results (including any information or data they use to support the claims of impact), the strengths and weaknesses of the evaluation, and how you would improve their evaluation process if you had an unconstrained evaluation budget/sample.

Make sure to include a link to the NGO's website.

Examples of the types of websites/reports that could be used for the assignment (you may not use one of the following however):

- One Acre Fund: <https://www.oneacrefund.org/results/impact>
- Against Malaria Foundation: <https://www.againstmalaria.com/Transparency>.
- FINCA International: <http://www.finca.org/our-impact/>

### Problem Set:

- Standard problem set walking through the basic econometrics and statistics techniques used in rigorous program evaluation.

### Academic Paper Summaries:

- Academic Paper Summary (2-3 Pages): A review of an academic paper that estimates the impact of a development program or policy. The review should clearly explain the program or policy being evaluated, the market failure that it is addressing, the method of evaluation and basic details about the data being used, the impacts that were found, and what an NGO or government that is considering doing something similar should learn from this paper and what limitations the study has.

The first summary should be from the list of eligible papers below. The other summary should be a paper we don't cover in class, and must have been published in one of the following journals after the year 2015:

- American Economic Review
- Quarterly Journal of Economics
- Journal of Political Economy
- Econometrica
- Review of Economic Studies
- Review of Economics and Statistics
- American Economic Journal: Applied Economics or AEJ: Economic Policy
- Journal of the European Economic Association
- Economic Journal
- Journal of Development Economics
- Economic Development and Cultural Change
- World Bank Economic Review
- Recent Working Paper (at least 2015) from the National Bureau of Economic Research

### Eligible Papers:

- Behavioral Savings: Karlan, Dean, et al. "Getting to the top of mind: How reminders increase saving." *Management Science* 62.12 (2016): 3393-3411.
- Credit: Augsburg, Britta, et al. "The impacts of microcredit: Evidence from Bosnia and Herzegovina." *American Economic Journal: Applied Economics* 7.1 (2015): 183-203.
- Health – Worms: Miguel, Edward, and Michael Kremer. "Worms: identifying impacts on education and health in the presence of treatment externalities." *Econometrica* 72.1 (2004): 159-217.
- Health – Bednets: Cohen, Jessica, and Pascaline Dupas. "Free distribution or cost-sharing? Evidence from a randomized malaria prevention experiment." *The Quarterly Journal of Economics* (2010): 1-45.
- International Trade: Atkin, David, Amit K. Khandelwal, and Adam Osman. "Exporting and firm performance: Evidence from a randomized experiment." *The Quarterly Journal of Economics* 132.2 (2017): 551-615.
- Labor Markets: Crépon, Bruno, et al. "Do labor market policies have displacement effects? Evidence from a clustered randomized experiment." *The Quarterly Journal of Economics* 128.2 (2013): 531-580.
- Entrepreneurship: McKenzie & Puerio "Growing Markets through Business Training for Female Entrepreneurs: A market-level randomized experiment in Kenya" Working Paper 2018 (<https://drive.google.com/file/d/1ZVvecwJIUSNQ02KmUr3SMdYurFnSwxUu7/view>)
- Education: De Ree, Joppe, et al. "Double for nothing? The Effect of Unconditional Teachers' Salary Increases on Performance." *The Quarterly Journal of Economics* (2015).

### Data Replications:

#### **Assignment 1: (2 points)**

Use the dataset (saved in csv format) uploaded to canvas, create an R script that accomplishes the following tasks. Note that survey round 1 is the baseline and survey round 2 is the follow up.

- a. Import the data into R.
- b. Generate a table of summary statistics for the following variables including the mean, standard deviation and number of observations for each variable at baseline. Variables: (1) Age, (2) Female, (3) Current Employment, (4) Current Income, (5) Preparatory Education or less (this variable should combine those with preparatory, primary, literacy certificate and illiterate levels of education. Technical schools do not count here.), (6) University Graduate and above
- c. Hint: You may want to consider installing the "psych" package and using the "describe" command. You may also want to consider using the "ifelse" command when you are creating binary variables. Also note that this symbol "|" means "or".

You can make a table in Excel, but the numbers in the table need to come from R. You need to submit your r-code & your table.

#### **Assignment 2: (4 points)**

Use the same dataset as before (saved in csv format) uploaded to canvas, create an R script that accomplishes the following tasks. Note that survey round 1 is the baseline and survey round 2 is the follow up.

- a. Generate a table checking the statistical balance between the treatment group and control group for the variables included above in the baseline round. The table should include balance tests for each variable by itself as well as a test of all variables as a group.
- b. Generate a table that reports the treatment effect (difference between treatment and control) on employment and monthly income in the follow up round.
- c. Run a regression that includes dummies for each cohort and cluster your standard errors at the cohort level.
- d. Hint: Consider the pacman package.

Generate your tables in a clean looking way, submit them along with your R code.

#### **Assignment 3: (6 points)**

This assignment uses data from this [paper](#). There are three required datasets (you will need to merge these datasets on the unique identifier - "key"): (1) Baseline Data; (2) Treatment Assignment; (3) Uber Utilization

Create an R script that accomplishes the following tasks:

- a. Generate a baseline balance table, separately for each treatment, similar to Table B1 on page A7 of the paper. Choose a few variables from that table, but also choose a few variables that are not in that table but are in the dataset that you think could be interesting to look at. (It's probably easiest to create new dummy variables for each treatment.)
- b. Generate a table that looks at the impact of the treatment on Uber usage. The Uber usage data is provided on a weekly basis, so in one regression look at the impacts on the average week. (Separately by each treatment.) Since this is weekly data you should cluster your standard errors at the individual level. Since it's an experiment you should include cohort fixed effects.
- c. In another set of regressions separate the impacts of the first 6 weeks from the impacts in the last 6 weeks.
- d. Recreate the regressions in part "b" but separated by a particular baseline characteristic of your choosing. For example, while the paper splits by gender maybe you can split by age, or education, or car ownership or anything else you want. You should do this in two separate regressions.

- e. Optional: Redo the previous regression (separated by a baseline characteristic), but as one regression with an interaction effect. (Interaction is  $\text{treatment} * \text{the baseline characteristic}$ )

Data Analysis Resources:

- [https://cran.r-project.org/doc/contrib/Paradis-rdebuts\\_en.pdf](https://cran.r-project.org/doc/contrib/Paradis-rdebuts_en.pdf)
- <https://www.youtube.com/watch?v=1VKMsaWju8w>
- <https://www.youtube.com/watch?v=V8eKsto3Ug>

**Dream Policy Change Critique (4-6 Pages):**

Return to your original “Dream Policy Change” assignment from the beginning of the semester. Review what you wrote and begin by re-writing the policy problem in the language of market failures that you learned as part of this class (1-2 page). Describe the different market failures that could have led to the problem you described and which market failures the policy you proposed addressed. If you still believe that your proposed policy change is the best way to improve societal outcomes in the realm of your original topic, describe how you would design an evaluation to test the effectiveness of the policy change you described. If, on the other hand, you no longer believe that the policy change you described would be the best thing to do, describe what has changed in your understanding of this topic and what you would now suggest to do to improve policy around your original topic and why, as well as how you would evaluate the new policy or program you are suggesting.

**Presentation:**

Choose any NGO or social enterprise (but not the same one that you used for your assignments above) and focus on one intervention that they implement:

- a. Describe quickly the history and activities of the NGO. What do they do and why it is interesting?
- b. Choose one particular thing they are doing. Describe their theory of change behind that intervention. Why are they doing it? Summarize the theory of change of the NGO’s or social enterprise’s activity. Make sure to speak specifically about what the market failure is (if any) that the NGO purports to address.
- c. Describe what the entity currently claims about the impact of this program and what are the drawbacks of their evaluation method.
- d. Evaluation proposal: Design an evaluation of the NGO or social enterprise’s activity that you want to evaluate, how would you construct the counterfactual? How can you design the evaluation to include as much learning you can about why the program works (if it does) not merely whether it works.
- e. Response to concerns: Be prepared to respond to concerns the “NGO management” (in this case the professor and fellow students) might have about your evaluation.

**Assessment Policies**

**Assignment Policy:**

All assignments are to be turned in online by the deadline noted in the schedule. Late assignments receive no credit. The assignment portion of your grade will be the average of all your assignment scores weighted by the points as indicated in the syllabus above.

**Generative AI Policy:**

You can use Generative AI as you please to help you with your work. If you choose to use generative AI on your assignment you need to include 1 or 2 sentences at the end of your assignment describing how you used it. For example “I fed ChatGPT the assignment instructions and it did everything for me”, or “I used Claude to produce a first draft and then I adjusted it”. More information on how you used it is helpful for me because I want to learn more about how to make the most out of generative AI. How you used generative AI will not affect your grade (if you copy and paste verbatim you can still get full credit. It means I need to improve the assignment).

*Exam Policy:*

No materials are allowed during exams. There are to be no books, papers other than the exam itself, calculators or cell-phones or other items that connect to the internet. Students found to be using unapproved items are in violation of the Academic Integrity policy of the University and will be subject to disciplinary action.

The University's final exam policy is available at:

[http://studentcode.illinois.edu/article3\\_part2\\_3-201.html](http://studentcode.illinois.edu/article3_part2_3-201.html)

**Emergency Response Recommendations:**

The university maintains guidelines for emergency responses. A list of recommendations when to evacuate and when to find shelter are available at:

[http://illinois.edu/cms/2251/general\\_emergency\\_response\\_recommendations\\_8\\_16\\_13\\_final.docx](http://illinois.edu/cms/2251/general_emergency_response_recommendations_8_16_13_final.docx)

Floor plans for specific buildings are available at: <http://police.illinois.edu/emergencyplanning/floorplans/>

**Statement on Accommodations:**

To obtain disability-related academic adjustments and/or auxiliary aids, students with disabilities must contact the course instructor and the Disability Resources Educational Services (DRES) as soon as possible. To contact DRES you may visit 1207 S. Oak Street, Champaign, call 333-4603 (V/TTY), or email a message to [disability@uiuc.edu](mailto:disability@uiuc.edu).

**Academic Integrity:**

“The University has the responsibility for maintaining academic integrity so as to protect the quality of education and research on our campus and to protect those who depend upon our integrity.

*Expectations of Students.* It is the responsibility of each student to refrain from infractions of academic integrity, from conduct that may lead to suspicion of such infractions, and from conduct that aids others in such infractions. Students have been given notice of this Part by virtue of its publication. Regardless of whether a student has actually read this Part, a student is charged with knowledge of it. Ignorance is not a defense.”

The University's full academic integrity policy is available at:

[http://studentcode.illinois.edu/article1\\_part4\\_1-401.html](http://studentcode.illinois.edu/article1_part4_1-401.html)

Semester Schedule  
**Econ 519: Development and Growth Policy**  
**Fall 2024, Monday and Wednesday 11:00am-12:20pm**

Week	Day	Date	Lecture #	Lecture Title	Slide Deck	Assignment Due	
1	Mon	26-Aug	1	Introduction	1		
	Wed	28-Aug	2	Market Failures	2		
2	Mon	2-Sep	LABOR DAY				
	Wed	4-Sep	3	Causality & Evaluation	3	Dream Policy Changes	
3	Mon	9-Sep	4	Identification Strategies in Social Sciences	4		
	Wed	11-Sep	5	Experimental Designs and Threats	5		
4	Mon	16-Sep	6	Theory of Change	6	NGO Critique	
	Wed	18-Sep	7	Probability and Statistics	6		
5	Mon	23-Sep	8	Power and Standard Errors	6	Academic Paper Summary 1	
	Wed	25-Sep	9	Tables, Regressions and Interaction Effects	7		
6	Mon	30-Sep	10	Data Analysis and Statistical Coding	7	Problem Set	
	Wed	2-Oct	11	Savings: Market Failures	8		
7	Mon	7-Oct	12	Savings: Impact	9	Data Replication 1	
	Wed	9-Oct	Midterm review and Q&A				
8	Mon	14-Oct	MIDTERM EXAM				MIDTERM EXAM
	Wed	16-Oct	13	Behavioral Economics	10		
9	Mon	21-Oct	14	Credit: Market Failures	10		
	Wed	23-Oct	15	Credit: Adverse Selection & Moral Hazard	11		
10	Mon	28-Oct	16	Credit: Impacts	12	Academic Paper Summary 2	
	Wed	30-Oct	17	Health	12		
11	Mon	4-Nov	18	Technology Adoption	13	Data Replication 2	
	Wed	6-Nov	19	Transportation	14		
12	Mon	11-Nov	20	Entrepreneurship	15		
	Wed	13-Nov	21	Labor Markets	16		
13	Mon	18-Nov	22	Education	17		
	Wed	20-Nov	23	Social Protection	18	Data Replication 3	
14	Mon	25-Nov	FALL BREAK				
	Wed	27-Nov	FALL BREAK				
15	Mon	2-Dec	Presentations				
	Wed	4-Dec	Presentations				
16	Mon	9-Dec	Presentations				
	Wed	11-Dec	24	Review for Final	19	Dream Policy Critique	
	Finals Week					Final Exam	

## Reading List

<u>TOPIC</u>	<u>READING</u>
Introduction: Why Do We Act; Market Failures	<ol style="list-style-type: none"> <li>1. *MTGI, Chapter 1</li> <li>2. *PE, Chapter 1</li> <li>3. <a href="#">Easterly, William. "The Handouts that Feed Poverty." Los Angeles Times, April 30th 2006.</a></li> <li>4. <a href="#">Sachs, Jeffrey D. "Foreign Aid Skeptics Thrive on Pessimism." Los Angeles Times, May 7th 2006.</a></li> <li>5. <a href="#">Karlan, Dean. "Every Which Way We Can." IMF Finance &amp; Development, 2012.</a></li> <li>6. <a href="#">Singer, Peter. "The Drowning Child and the Expanding Circle." April 1997.</a></li> <li>7. <a href="#">Banerjee, Abhijit and Esther Duflo. 2007. "Economic Lives of the Poor." Journal of Economic Perspectives, 21(1): 141-167.</a></li> <li>8. <a href="#">Besley, Timothy and Robin Burgess. 2003. "Halving Global Poverty." Journal of Economic Perspectives, 17(3): 3-22.</a></li> <li>9. <a href="#">Anagol, Santosh, Alvin Etang and Dean Karlan Continued Existence of Cows Disproves Central Tenets of Capitalism? (2013), working paper.</a></li> </ol>
Causality & Evaluation	<ol style="list-style-type: none"> <li>10. *MTGI, Chapter 2, To Work Against Poverty</li> <li>11. *RRE, Chapter 2, Why Randomize</li> <li>12. *RRE, Chapter 4, Randomizing</li> </ol>
Theory of Change, Outcomes and Threats	<ol style="list-style-type: none"> <li>13. *RRE, Chapter 3, Asking the Right Question</li> <li>14. *Goldilocks chapter</li> <li>15. *RRE, Chapter 5 (in particular 5.1 and 5.3)</li> <li>16. *RRE, Chapter 7</li> </ol>
Behavioral Economics	<ol style="list-style-type: none"> <li>17. *MTGI, Chapter 3, To Buy</li> <li>18. <a href="#">Mullainathan, Sendhil. 2004. "Psychology and Development Economics." MIT and NBER.</a></li> <li>19. <a href="#">Bertrand, Marianne, Sendhil Mullainathan, Eldar Shafir and Jonathan Zinman. 2009. "What's Advertising Content Worth?"</a></li> </ol>
Credit: Failure Mechanisms	<ol style="list-style-type: none"> <li>20. <a href="#">*Karlan, Dean and Morduch, Jonathan. 2010. "Access to Finance." Handbook in Development Economics Volume, Chapter 71.</a></li> </ol>
Credit: Impact	<ol style="list-style-type: none"> <li>21. <a href="#">*"The Role of Microfinance" op-ed post on Kristof's NYTimes blog: <a href="http://kristof.blogs.nytimes.com/2009/12/28/the-role-of-microfinance/">http://kristof.blogs.nytimes.com/2009/12/28/the-role-of-microfinance/</a></a></li> <li>22. *MTGI, Chapter 4 To Borrow</li> <li>23. *PE, Chapter 7, The Men from Kabul and the Eunuchs of India: The (Not So) Simple Economics of Lending to the Poor</li> <li>24. <a href="#">Banerjee, Abhijit, Esther Duflo, Rachel Glennerster and Cynthia Kinnan. 2013. "The Miracle of Microfinance? Evidence from a Randomized Evaluation.</a></li> </ol>



	<p>25. <a href="#">Karlán, Dean and Jonathan Zinman. 2011. "Microcredit in Theory and Practice: Using Randomized Credit Scoring for Impact Evaluation." <i>Science</i>, 332(6035): 1278-1284.</a></p> <p>26. <a href="#">Karlán, Dean and Jonathan Zinman. 2008 "Expanding Credit Access: Using Randomized Supply Decisions To Estimate the Impacts." <i>Review of Financial Studies</i>, 23(1): 433-464.</a></p> <p>27. <a href="#">de Mel, Suresh, David McKenzie and Christopher Woodruff. 2008. "Returns to Capital in Microenterprises: Evidence from a Field Experiment." <i>Quarterly Journal of Economics</i>, 123(4): 1329-1372.</a></p> <p>28. <a href="#">Karlán, Dean; Ryan Knight and Christopher Udry. 2012. "Hoping to Win, Expected to Lose: Theory and Lessons on Micro Enterprise Development."</a></p>
Credit: Design	<p>29. <a href="#">Gine, Xavier and Dean Karlán, "Group versus Individual Liability: Short and Long Term Evidence from Philippine Microcredit Lending Groups"</a></p> <p>30. <a href="#">Field, Erica, Rohini Pande, John Papp and Natalia Rigol. 2012. "Does the Classic Microfinance Model Discourage Entrepreneurship Among the Poor? Experimental Evidence from India."</a></p>
Savings: Impact	<p>31. *MTGI Chapter 7, To Save</p> <p>32. *Karlán, Dean. 2008. "The Impact of Savings." <i>Financial Access Initiative, Framing Note No. 1.</i></p> <p>33. *Karlán, Dean, Aishwarya Ratan and Jonathan Zinman. 2013. "Savings by and for the poor: A research review and agenda", forthcoming <i>Review of Income and Wealth</i></p> <p>34. <a href="#">Dupas, Pascaline and Jonathan Robinson "Savings Constraints and Microenterprise Development: Evidence from a Field Experiment in Kenya." <i>American Economic Journal: Applied Economics</i>, 5(1): 163-192.</a></p>
Savings: Behavioral Savings	<p>35. *PE Chapter 8, "Saving Brick by Brick"</p> <p>36. *Karlán, Dean. "Helping the Poor Save More." <i>Stanford Social Innovation Review</i>, Winter 2010.</p> <p>37. <a href="#">Brune, Lasse and Xavier Gine, Jessica Goldberg and Dean Yang. 2012. "Commitments to Save: A Field Experiment in Rural Malawi."</a></p> <p>38. <a href="#">Karlán, Dean, Nava Ashraf and Wesley Yin. 2006. "Tying Odysseus to the Mast: Evidence from a Commitment Savings Product in the Philippines." <i>Quarterly Journal of Economics</i>, 121(2): 635-672.</a></p> <p>39. <a href="#">Karlán, Dean and Leigh L. Linden. 2013. "Loose Knots: Strong versus Weak Commitments to Save for Education in Uganda"</a></p>
Entrepreneurship Training	<p>40. *PE, Chapter 9, Reluctant Entrepreneurs</p>

	<p>41. <a href="#">Karlán, Dean and Martin Valdivia. 2011. "Teaching Entrepreneurship." Review of Economics and Statistics, 93(2): 510-527.</a></p> <p>42. <a href="#">Beaman, Lori and Jeremy Magruder. 2013. "Minding Small Change among Small Firms in Kenya", forthcoming Journal of Development Economics</a></p> <p>43. <a href="#">Drexler, Alejandro, Greg Fischer and Antoinette Schoar. 2012. "Keeping it Simple: Financial Literacy and Rules of Thumb"</a></p> <p>44. <a href="#">Bloom, Nicholas, Benn Eifert, Aprajit Mahajan, David McKenzie, and John Roberts. 2012. "Does Management Matter: evidence from India" Quarterly Journal of Economics.</a></p> <p>45. <a href="#">Bruhn, Miriam, Dean Karlán and Antoinette Schoar, The Impact of Consulting Services on Small and Medium Enterprises: Evidence from a Randomized Trial in Mexico</a></p>
Agricultural Finance	<p>46. *PE, Chapter 6, Barefoot Hedge-Fund Manager</p> <p>47. <a href="#">Karlán, Dean and Isaac Osei, Robert Osei and Christopher Udry. 2012. "Agricultural Decisions after Relaxing Credit and Risk Constraints."</a></p> <p>48. <a href="#">Giné, Xavier and Dean Yang. 2009. "Insurance, credit, and technology adoption: Field experimental evidence from Malawi." Journal of Development Economics, 89(1): 1-11.</a></p> <p>49. <a href="#">Duflo, Esther, Michael Kremer, and Jonathan Robinson. 2011. "Nudging Farmers to Use Fertilizer: Theory and Experimental Evidence from Kenya." American Economic Review, 101: 2350-2390.</a></p>
Agricultural Technology & Markets	<p>50. *MTGI Chapter 8, "To Farm"</p> <p>51. <a href="#">*Conley, Timothy and Christopher Udry. 2008. "Learning about a New Technology: Pineapple in Ghana." American Economic Review, Yale University.</a></p> <p>52. <a href="#">Ashraf, Nava, Xavier Gine and Dean Karlán. 2009. Finding Missing Markets (and a disturbing epilogue): Evidence from an Export Crop Adoption and Marketing Intervention in Kenya, American Journal of Agricultural Economics</a></p>
Health	<p>53. *PE Chapter 3 "Low-Hanging Fruit for Better (Global) Health?"</p> <p>54. *MTGI Chapter 10, "To Stay Health"</p> <p>55. <a href="#">*Cohen, Jessica and Pascaline Dupas. 2010. "Free Distribution or Cost-Sharing? Evidence from a randomized malaria prevention experiment." Quarterly Journal of Economics, 125(1): 1-45.</a></p> <p>56. <a href="#">*Kremer, Michael and Edward Miguel. 2004. "Worms: Identifying Impacts on Education and Health in the Presence of Treatment Externalities." Econometrica, 72(1): 159-217.</a></p> <p>57. <a href="#">Gine, Xavier, Dean Karlán and Jonathan Zinman. 2010. "Put Your Money Where Your Butt Is: A Commitment Savings Account for Smoking Cessation." American Economic Journal: Applied Economics, 2(4).</a></p> <p>58. <a href="#">Bjorkman, Martina and Jakob Svensson. "Power to the People: Evidence from a Randomized Field Experiment of Community-</a></p>

[Based Monitoring in Uganda”, Quarterly Journal of Economics, 2009, 124:2.](#)

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Education	59. *MTGI, Chapter 9, To Learn
	60. *PE, Chapter 4, Top of the Class
	61. <a href="#">*Duflo, Esther. 2001. "Schooling and Labor Market Consequences of School Construction in Indonesia: Evidence from an Unusual Policy Experiment." American Economic Review, 91(4): 795-813.</a>
	62. <a href="#">*Banerjee, Abhijit V., Shawn Cole, Esther Duflo, Leigh Linden. 2007. "Remedying Education: Evidence from Two Randomized Experiments in India." Quarterly Journal of Economics, 122(3): 1235-1264.</a>
	63. <a href="#">Kremer, Michael. 2003. "Randomized Evaluations of Educational Programs in Developing Countries: Some Lessons." American Economic Review Papers and Proceedings, 93(2): 102-106.</a>
	64. <a href="#">Kremer, Michael, Paul Glewwe, and Sylvie Moulin. 2009. " Many Children Left Behind? Textbooks and Test Scores in Kenya." American Economic Journal: Applied Economics, 1(1): 112-135.</a>
Holistic Approaches: Graduation Model	65. <a href="#">*Bandiera, Oriana et al. 2013. "Can Basic Entrepreneurship Transform the Economic Lives of the Poor?"</a>
	66. <a href="#">*Banerjee, Abhijit, Esther Duflo, Raghavendra Chattopadhyah and Jeremy Shapiro. 2011. "Targeting the Hard-Core Poor: An Impact Assessment."</a>
Conclusion	67. *RRE, Chapter 9 (particular 9.2, 9.3 & 9.4)

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